SuperReturn Asia

17-20 September 2018
JW Marriott Hong Kong
#SRAsia

Main Conference Day One: Tuesday 18 September 2018			
08:15	**Registration and welcome coffee** – *JW Marriot Ballroom Foyer*		
08:45	**Chairperson's welcome address** *– Ballroom Salon 5-6*		
08:50	**Asia's shifting relationship with the West: the impact of US-China tensions on the rest of the region** **Dominic Ziegler**, *Senior Asia correspondent and Banyan columnist*, **The Economist**		
09:20	**How is technology disrupting the industry in Asia today and tomorrow?** How is significant technological advancement affecting the industry in 2018 and will we see a decisive shift in the way we think about investing? What opportunities and risks are posed by technology? *Moderator:* **Rebecca Xu**, *Co-Founder & Managing Director*, **Asia Alternatives Management LLC** *Panellists:* **Sanggyun Ahn**, *Managing Partner*, **Anchor Equity Partners** **Yuji Kimura**, *Founder, President & CEO*, **Polaris Capital Group** **Sanjay Kukreja**, *Partner*, **ChrysCapital Advisors LLP** **Wu Shangzhi**, *Chairman & Managing Partner*, **CDH Investments**		
10:00	**Morning coffee and networking break** – *JW Marriot Ballroom Foyer*		
10:30	**Keynote interview** **Dan Quayle**, *44th Vice President of the Unites States, Chairman*, **Cerberus** *Interviewed by:* **Henny Sender**, *Chief Correspondent*, **Financial Times**		
10:55	**How do LPs view Asia-Pacific as part of a global portfolio?** What, where, when and why? LPs discuss their views on creating a diversified portfolio. *Moderator:* **Neil Harper**, *CIO*, **Morgan Stanley Alternative Investment Partners** *Panellists:* **Adriana Ballard**, *Portfolio Manager*, **Employees Retirement System of Texas** **Robin Clifford**, *Senior Investment Principal, Private Markets*, **New Jersey Department of the Treasury** **Frank Su**, *Managing Director, Head of Private Equity Asia*, **CPPIB**		
11:25	**Keynote address** **Gary Pinshaw**, *Senior Partner*, **McKinsey & Company** **Ivo Naumann**, *Partner*, **McKinsey & Company**		
11:45	**How are the large-cap, mid-cap and small-cap markets developing?** As the big get bigger and the small struggle what is the impact of the ongoing bifurcation of the market in Asia? How do competition and valuations look across the market and how sustainable is this record-breaking era of fundraising? *Moderator:* **Mingchen Xia**, *Managing Director*, **Hamilton Lane** *Panellists:* **Nicholas Bloy**, *Managing Partner*, **Navis Capital Partners** **Atul Kapur**, *Co-Founder & Managing Partner*, **Everstone Capital** **Padmanabh Sinha**, *Managing Partner*, **Tata Opportunities Fund** **Kevin Chen**, *Founding Partner*, **BioTrack Capital**		
12:15	**Keynote address** **Forest Lin**, *Managing Partner*, **Tencent Investment**		
12:45	**Lunch and networking break** – *JW Marriot Ballroom Foyer* + **LP hosted roundtables (12:45-13:30)** *– Ballroom Salon 4* *4 LPs will each host lunch topic tables on the following subjects:* 1. Co-investment, direct investments and separate accounts: what is driving these models? *Host:* **Jamey Spencer**, *Senior Vice President*, **Jordan Park Group** 2. Risk appetite: how much of a barrier is created by geopolitical risk? *Host:* **Brian Chun**, *Investment Officer*, **The Leona M. and Harry B. Helmsley Charitable Trust** 3. Developed versus emerging Asia: where are the opportunities and what are the challenges? *Host:* **Steve Cowan**, *Managing Director*, **57 Stars** *4.* Chinese LP perspectives on portfolio allocation *Host:* **PV Wang**, *Senior Advisor*, 开元国创资本管理有限公司 **(KYGC)**		
Stream title	**Stream A: Private Credit** *2 sessions focussed on the maturing private credit market and identifying the strategies to watch out for.* *– Ballroom Salon 6*	**Stream B: Sector workshops** *4 sessions covering the impact of technology on traditional sectors and identifying the appetite for sector specialisation.*	**Stream C: Creating connections** *4 sessions offering networking opportunities and candid debate.* *– Ballroom Salon 4/The LP boardroom in Salon 1*

		– Ballroom Salon 5	
13:45	**Stream A Chairperson's welcome address**	**Stream B Chairperson's welcome address** *Chair:* **Mark O'Hare**, *Chief Executive Officer*, **Preqin**	**Fund showcase** *– Ballroom Salon 4* *3 GPs will each have 5 minutes and 5 slides to explain their fund thesis. LP judges will then provide feedback on delivery and clarity of concept.* *Chair:* **Gregory Lamb**, *Managing Partner*, **Alcazar Partners LLC** *GPs:* **Peter Mao**, Partner, **Panda Capital** *LP judges:* **Lay Hong Lee**, *Founding Partner & Managing Director*, **Eagle Asia Partners** **Eric Marchand**, *Principal*, **Unigestion**
13:50	**Private credit: which products and strategies are driving the market development in Asia-Pacific today?** How mature and robust is the private credit market in Asia-Pacific and where are the depths and limits? Which strategies are attracting LP interest and what unique structures are on offer? *Moderator:* **Tod Trabocco**, *Managing Director, Credit Investment Group*, **Cambridge Associates** *Panellists:* **Chris Grizzard**, *Vice President*, **Bayshore Capital Advisors** **Venkat Ramaswamy**, *Executive Director*, **Edelweiss Alternatives** **Michael Tierney**, *Managing Partner & Co-Founder*, **Tanarra Credit Partners**	**Healthcare and health-tech: are they living up to the promise?** What are the nuances of investing in healthcare across emerging and developed markets and is pricing too high across the region? How much of the market is focussed on tech-driven solutions and what is the interplay between venture capital and private equity? *Moderator:* **Mark O'Hare**, *Chief Executive Officer*, **Preqin** *Panellists:* **Shane Chesson**, *Partner*, **Openspace Ventures** **Gregory Hara**, *Chief Executive Officer and Managing Partner*, **J-STAR** **James Ieong**, *Chairman and Managing Partner*, **Pagoda Investment**	
14:30	**Global opportunities in private credit** In-depth discussion on the risks and opportunities in private credit lending across different markets *Moderator:* **Tod Trabocco**, *Managing Director, Credit Investment Group*, **Cambridge Associates** *Panellists:* **Kin Chan**, *Chief Investment Officer & Founder*, **Argyle Street Management Limited** **Tas Hasan**, *Partner & Head of Investment Team*, **Deerpath Capital Management** **Keith Read**, *President, Cerberus Business Finance, Senior Managing Director*, **Cerberus Capital Management**	**How are changing consumer behaviours affecting this sector and does it remain a resilient vertical?** Given the rise of technology is the conventional consumer sector becoming yesterday's story? Or does this sector remain resilient in the face of volatile and cyclical markets? How does the purchasing power of the rising middle class vary across countries? *Moderator:* **Aongorn Somprasong**, *Managing Director*, **Lombard Investments** *Panellists:* **Jacky Liu**, *Managing Director*, **Legend Capital** **Josephine Price**, *Co-Founder and Managing Director*, **Anthem Asia Limited** **Gilbert Zeng**, *Managing Director & Head of China*, **Standard Chartered Private Equity**	**LP-only, off the record** *– The LP boardroom in Salon 1* **Standing out from the crowd: manager selection in Asia** Are LPs cutting down their portfolios in the search for star performers? How do LPs decide who to back when there are so many GPs in market at the same time? And how do LPs evaluate funds that have a different approach to the use of credit facilities – what are the pros and cons of different lines of credit? *Chair:* **Edward Grefenstette**, *President, CEO & Chief Investment Officer*, **The Dietrich Foundation** *Discussion leaders:* **Steve Cowan**, *Managing Director*, **57 Stars** **Lay Hong Lee**, *Founding Partner & Managing Director*, **Eagle Asia Partners** *This session is only open to pre-registered DFIs, Endowments, Foundations, Insurance Companies, Pension Funds and Sovereign Wealth Funds, subject to validation. To register please contact Chloe Elliott at chloe.elliott@knect365.com. Closed door session run under the Chatham House Rule. No press. Strictly limited to 25 attendees. First come, first served. No late admittance.*

15:10	**Afternoon refreshments and networking break** – *JW Marriot Ballroom Foyer*		
Stream title	**Stream A: Adding real value in Asia** *2 sessions focussed on how to add value through technology and operations in Asia-Pacific.* *– Ballroom Salon 6*	**Stream B: Sector workshops** *– Ballroom Salon 5*	**Stream C: Creating connections** *– Ballroom Salon 4*
15:40	**Creating value through technology and disruption** How are fund managers and traditional businesses viewing and leveraging technology and digital disruption? How can technology be applied across sourcing, operations and exits? Should this trend have a fundamental impact on your investment thesis and direction? *Moderator:* **Philipp von dem Knesebeck**, *Managing Partner*, **Blue Future Partners** *Panellists:* **Eric Benhamou**, *Founder & General Partners*, **Benhamou Global Ventures** **Jason Cheng**, *Managing Partner and Co-Founder*, **Kerogen Capital** **Raj Ganguly**, *Co-Founder & Partner*, **B Capital Group** **Noor Sweid**, *General Partner*, **Global Ventures**	**The sector specialists** What are the benefits of sector specialisation in Asia today? What skills are required to give managers an edge in the niche and emerging sectors of the market? *Moderator:* **Mark O'Hare**, *Chief Executive Officer*, **Preqin** *Panellists:* **Tony Jiang**, *Partner & Board Member*, **Ocean Link** **Jinesh Shah**, *Founding Partner*, **Omnivore Partners** **Udayan Goyal**, *Co-founder & Managing Partner*, **Apis Partners**	**Speed networking** *10 GPs and 10 LPs will have the opportunity to speak for 3 minutes before the timer sounds and the GPs rotate.* *For LP registration, please contact Chloe Elliott at* chloe.elliott@knect365.com. *For GP registration, please use the sign-up sheet which will be available at the Registration Desk from 08:30 on Tuesday.* *Please note that this session will start promptly at 15:40 and if you are late you may lose your place.* *Chair:* **Gregory Lamb**, *Managing Partner*, **Alcazar Partners LLC**
16:20	**How important and realistic is true operational value add in Southeast Asia?** As the market matures in Southeast Asia is there a growing need to focus on operational value add? Given the geographic diversity how can this be achieved and what are the real advantages to be gained? *Moderator:* **Aongorn Somprasong**, *Managing Director*, **Lombard Investments** *Panellists:* **Kuo-Yi Lim**, *Managing Partner*, **Monk's Hill Ventures** **Joshua Morris**, *Founding Partner*, **Emerging Markets Investment Advisers** **Rodney Muse**, Co-Founder & Managing *Partner*, **Navis Capital Partners**	**Sector specialisation: how do different LP groups invest in different sectors?** How do varying mandates and requirements lead LPs to look to sector focussed funds? *Moderator:* **Matt Fifield**, *Partner*, **Pacific Road Capital Management** *Panellists:* **Suneel Kaji**, *Director – Emerging Markets & Co-Investments*, **UTIMCO** **Florian Kohler**, *Managing Director, Asia*, **Obviam** **Ally Zhang**, *Managing Director*, **Siguler Guff & Company**	
17:00	**End of Main Conference Day One**		
17:30 – 19:30	**Main Conference Day One Networking Drinks Reception** **Brickhouse** *20 D'Aguilar Street, Hong Kong* *Transport will be provided from the JW Marriott Hong Kong*		

Main Conference Day Two: Wednesday 19 September 2018		
08:30	**Registration and welcome coffee** – *JW Marriot Ballroom Foyer*	
09:00	**Chairperson's welcome address – *Ballroom Salon 5-6***	
09:05	**The hunt for liquidity: did Asia overpromise and underdeliver or is now the time for Asia to prove itself?** What more needs to be done for the exit market to mature and for LPs to feel confident that they can get their capital off the ground? Will the question of liquidity always be front of mind for LPs investing in Asia? Is capital market access in Hong Kong now within easier reach, especially in the more innovative sectors? *Moderator:* **Brian Lim**, *Partner & Head of Asia & Emerging Markets*, **Pantheon** *Panellists:* **Akhil Awasthi**, *Managing Partner*, **Tata Capital Growth Fund** **Leonard L. Kim**, *Founder and CEO*, **Everbridge Partners** **Kenneth Tan**, *Managing Director & Co-Managing Partner*, **Southern Capital Group**	
09:40	**Private equity and technology in Asia** *Moderator:* **Henny Sender**, *Chief Correspondent*, **Financial Times** *Panellists:* **John Lindfors**, *Managing Partner*, **DST Investment Management Ltd.** **Julian Cheng**, *Co-head of China*, **Warburg Pincus** **Karen Zhang**, *Principal, Head of China Internet & Technology*, **General Atlantics**	
10:10	**Morning coffee and networking break** – *JW Marriot Ballroom Foyer*	
10:40	**Achieving real value in Asia-Pacific** How can fund managers work with their portfolio companies to create value in their own market and perhaps scale across other markets? And how do such initiatives impact returns? *Panellists:* **David He**, *Partner, Head of Operations*, **PAG Asia Capital** **Anand Krishnan**, *Founder & Managing Partner*, **FidelisWorld** **Sandeep Murthy**, *Partner and Co-Founder*, **Lightbox**	
11:10	**Keynote address** **Victor Ai**, *Managing Director*, **China Everbright Limited**	
11:40	**Keynote interview** **José Feliciano,** *Co-Founder, Managing Partner*, **Clearlake Capital Group** *Interviewed by:* **Robert Hamilton Kelly,** *Managing Director*, **Goldman Sachs**	
12:10	**China's make-or-break economic transition** Xi Jinping is now master of all he surveys, but he faces a difficult balancing act: how to rebalance the economy and arrest China's structural growth downturn, rein in financial risks, limit the impact of the trade war and avoid fuelling inflation. What have we seen in 2018 and what should we expect in 2019 and beyond? *Presentation:* **Diana Choyleva**, *Chief Economist*, **Enodo Economics**	
12:45	**Lunch and networking break** – *JW Marriot Ballroom Foyer* *Lunch break offering networking for all Main Conference attendees.* **+** **Single Gamily Office lunch** *– The LP boardroom in Salon 4* *This exclusive lunch is only open to 25 pre-registered Single Family Offices, subject to validation. To register please contact Chloe Elliott at* chloe.elliott@knect365.com. *Host:* **Xiao Li**, *Director and Head of Single Family Office*, **Gopher Asset Management**	
Stream title	**Stream A: Generating outsized returns in Asia** *– Salon 1/Ballroom Salon 6*	Stream B: **China, India and the final frontiers** *– Ballroom Salon 5*
13:55	**Stream A Chairperson's welcome address** *Chair:* **Vikram Raju**, *Head of Emerging Markets*, **Morgan Stanley Alternative Investment Partners**	**Stream B Chairperson's welcome address** *Chair:* **John Crocker**, *Alternative Investment Executive*, **Matinicus LLC**
14:00	**Where are the next star performers in Asia-Pacific?** *– Ballroom Salon 6* Which countries can deliver returns in the same league as China? What are the winning strategies in these markets and how should they be evaluated by investors that have more experience with China? Are these ecosystems missing any key ingredients and if so what is being done to bridge the gaps?	**Will China deliver on its promises?** Which policies and reform will impact private equity and venture capital in China going forward? Are Chinese buyouts here to stay or is this still a small part of the overall market? And how are competition and valuations evolving? *Moderator:* **Peter Fuhrman,** Chairman & Chief Executive Officer, **China First Capital**

	Panellists: **Gregory Hara**, *Chief Executive Officer and Managing Partner*, **J-STAR** **Kazushige Kobayashi**, *Managing Director*, **Capital Dynamics**	*Panellist:* **Gabriel Li,** *Managing Partner & Investment Committee Member*, **Orchid Asia Group Management** **David Pierce,** *Managing Director & Head of Asia,* **HQ Capital** **Alex Ying**, *Managing Partner*, **Rivendell Partners**
14:35	**LP-only, off the record** *– The LP boardroom in Salon 1* **A market of many small opportunities: how to find returns in Southeast Asia** How can LPs access the numerous opportunities available across this diverse region? How unbalanced is the trade-off between the effort put in and the money deployed? And can you achieve enough diversification through regional funds in this very cyclical market? *Chair:* **Han Seng Low**, *Executive Director*, **UOB Alternative Investment Management** *Discussion leader:* **Vikram Raju**, *Head of Emerging Markets*, **Morgan Stanley Alternative Investment Partners** *This session is only open to pre-registered DFIs, Endowments, Foundations, Insurance Companies, Pension Funds and Sovereign Wealth Funds, subject to validation. To register please contact Chloe Elliott at* chloe.elliott@knect365.com. *Closed door session run under the Chatham House Rule. No press. Strictly limited to 25 attendees. First come, first served. No late admittance.*	**Update on India: what does the future hold for different strategies within India?** What does deal flow, competition and return potential look like for the different strategies active in Indian private equity today? How do you approach India from a pan-regional, control and minority perspective? *Moderator:* **Viswanathan Parameswar**, *Head of Investments Asia*, **Schroder Adveq** *Panellists:* **Uday Garg**, *Founder & Managing Partner*, **Mandala Capital** **Alagappan Murugappan**, *Managing Director, Intermediated Equity (Asia Funds)*, **CDC Group** **Gopal Jain**, *Managing Partner*, **Gaja Capital** **Anupam Thareja**, *Founding Partner*, **Phi Capital**
15:10	**Afternoon refreshments and networking break** *– JW Marriot Ballroom Foyer*	
15:45	**The best way to provide consistent returns in Asia: what are the merits of each approach?** *– Ballroom Salon 6* From deal structuring to operational edge which strategies provide a pathway to consistent returns? Is it a case of focussing on your own strengths and doing what you do best? And is a focus on trade within Asia a key lever in future-proofing your returns? *Moderator:* **Nirav Kachalia**, *Co-Founder & Managing Partner*, **Canopy Group** *Panellists:* **Heinz Blennemann**, *Principal*, **Blennemann Family Investments** **David Do**, *Managing Director*, **Vietnam Investments Group** **David Hand**, *Partner*, **Crescent Point**	**Off the record** **The final frontiers: what's the next market to explore?** What will it take for commercial LPs to feel more comfortable with Asia's frontier markets? How far up the risk scale should you go in the chase for returns – are some markets simply a frontier too far? *Chair:* **Udit Gambhir**, *Managing Director-Asia*, **SGG Group** *Discussion leaders:* **Jason Bajaj**, *Co-Founder & Managing Partner*, **The Osiris Group** **Genevieve Heng**, *Director*, **Anthem Asia Limited** **Christian Forthuber**, *Managing Partner*, **BRT Capital Partners** *Closed door session run under the Chatham House Rule. No press. No late admittance.*
16:20	**Combining positive impact with market returns** How can impact investors find solutions that have the ability to scale and achieve financial success? *Moderator:* **Edouard Merette**, Chairman, **Unigestion Asia** *Panellists:* **Arif Khan**, *CEO & Managing Director*, **IDLC Finance** **Ganesh Rengaswamy**, *Co-Founder & Partner*, **Quona Capital** **Rajat Arora**, *Investment Director*, **LGT Impact**	**Off the record** **Geopolitical risk in Asia and the impact of Chinese foreign exchange controls** What is the impact of foreign exchange controls on foreign investors and to what extent can any negative impact be mitigated through restructuring? Will reform lead to the market opening up and how can investors commercialise the policy tailwinds? What are the implications of other geopolitical risks across Asia and how much of a factor are such risks when investors are trying to access and benefit from the incredible growth in Asia? *Chair:* **Ying Li**, *Partner*, **Proskauer** *Discussion leaders:* **Diana Choyleva**, *Chief Economist*, **Enodo Economics** **Marcus Simpson**, Head of Global Private Capital, **QIC**

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17:00	**End of Main Conference Day Two**	
17:05 – 19:00	**Main Conference Day Two Networking Drinks Reception** **Fish Bar & Pool Lounge** *Level 7, JW Marriott Hong Kong* *Hosted by:* eFront	

Main Conference Day Three: Thursday 20 September 2018	
07:30 – 09:00	**Invite only LP breakfast – *Ballroom Salon 1-3*** *This exclusive breakfast is only open to invited DFIs, Endowments, Foundations, Insurance Companies, Pension Funds, Single Family Offices and Sovereign Wealth Funds. The breakfast continues through welcome coffee.* *Hosted by:* Asia Alternatives
08:45	**Welcome coffee** – *JW Marriot Ballroom Foyer*
09:15	**Chairperson's welcome address – *Ballroom Salon 4*** **Melissa Guzy**, *Co-founder & Managing Partner*, **Arbour Ventures**
09:20	**The role of Asia-Pacific in the global push towards gender diversity** *Moderator:* **Iris Zhao**, *Managing Director*, **GCM Grosvenor** *Panellists:* **Marietta Wu**¸ *Managing Director*, **Quan Capital**
09:55	**Is Asia leapfrogging the market to take the lead in the next phase of secondaries innovation?** To what extend is secondaries innovation from the US and Europe being directly applied in Asia today and does Asia have the capacity to lead the next wave of deal opportunities and growth? *Moderator:* **Mark McDonald**, *Global Head*, **DWS Private Equity** *Panellists:* **Jonathan Abecassis**, *Director, Private Funds Group*,d **Credit Suisse** **Pinal Nicum**, *Partner*, **Adam Street Partners** *Senior representative*, **Lazard**
10:30	**Morning coffee and networking break** – *JW Marriot Ballroom Foyer*
11:10	**Cross-border investments** How can cross border strategies be utilised to enhance growth? When should companies make the jump to Europe, the USA and the growth markets of China, India and Southeast Asia? *Moderator:* **Kimihiro Fukuyama**, *Deputy Director General*, **Development Bank of Japan** *Panellists:* **Eric Benhamou**, *Founder & General Partners*, **Benhamou Global Ventures** **Melissa Guzy**, *Co-founder & Managing Partner*, **Arbour Ventures** **Gian-Marc Widmer**, *Director*, **CITIC Securities**
11:45	**Top tips from LPs in different markets** How should GPs approach LPs across different markets? How can GPs manage the competing needs of different pools of capital? What are the minimum requirements before an LP will consider investing? *Panellists:* **Yoshi Kiguchi**, *CIO*¸ **Okayama Metal and Machinery Pension Fund** **Peter Pfister**, *Managing Director*¸ **Pavilion Alternatives Group** **Peter Keehn**, *Global Head of Private Equity*¸ **Allstate Investments**
12:20	**The next big thing** Where should LPs be investing? Which technologies and sectors will drive businesses over the next decade? Which hotspots will create the greatest opportunities and deliver the superior returns? *Chairs:* **Heinz Blennemann**, *Principal*, **Blennemann Family Investments** **Ronald Weissman**, *Chairman*, **Software SIG, Band of Angels**
13:00	**Lunch and networking break** – *JW Marriot Ballroom Foyer*
14:00	**End of SuperReturn Asia 2018**